

Brand Standards 2018 / V1

The Eastwood Homes Brand
Standards manual has been created
as a guide for use of the Eastwood
Homes names and logos to ensure
that a consistent visual image is
presented to our buyers, vendors,
and staff. We are proud of our
image, and always want to put our
best foot foward.

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The Eastwood Homes logomark is the primary visual symbol representing the company's brand - it's reputation.

Its proper usage is a key element in maintaining a consistent message to our clients, vendors and stakeholders.



Logomark

The Eastwood Homes logomark is a combination mark consisting of a graphic element and typographic name treatment. The Double-E graphic element portrays the pitched roof of a home.

Acceptable applications of Logomark only (without "built with care"

- · all exterior signage
- · small printed applications
- · cases where the logo needs to be maximized, without distraction



built with care.

Logo + Tagline

When possible, use a version of the logo with our accompanying tagline, "built with care." The tagline should appear in lowercase form.

"built with care." should only be presented in Avenir Heavy font

Acceptable applications of Logo + Tagline combo

- · recommended for ALL printing applications
- · All web and social media



built with care.

Full Color

For print applications, use a version of the logo with "4C" in the file name to ensure accurate color reproduction.

Blue = Pantone 294 CP Gray = Pantone Cool Gray 7 CP



Reverse - Grey

Reverse (Grey) should be used when placing the logo over a dark background, but still requiring contrast between the shapes. The filename will contain "RG".



built with care.

Black and White:

When full-color printing is not an option, use a black-and-white version. The filename should contain "BW."

Black = 100% ink density Gray = 50% ink density



Reverse - All White

Reverse (White) should be used when placing the logo over a dark background. The filename will contain "REV".





Clearspace

Whenever possible, ensure the logo is not crowded and has plenty clear space around it. Use the height of the name elements as a clearspace guide for all 4 sides.



Extend the clearspace when including the tagline.

Separating the logo - Proceed with Caution!

The logo should never be separated, **except** for a few particular circumstances where the full I ogo is not proportionate to the application. For example, embroidered clothing, or awning signage. **Must** gain permission from Eastwood Homes marketing before using any of these options.







Embroidery Variation



1 Color Blue Variation (light color is 35% tint)







Don't Change Element Size



Make sure the resolution is high enough to avoid blurry results.



Don't Change Fonts or Color





Avoid placing the logo over "busy" backgrounds. Make sure there is enough contrast to see the logo clearly.



Avoid using a white box to place the logo over any type of background. Choose a background image with large areas of continuous tone to place the logo.





No using any older variations of the tagline including, but not limited to, Carolina Builder, Carolina Lifestyles, Builder of Integrity, Right Where You Belong.

Color and Typography

Consistent usage of colors in all branded materials helps to aid in recognition of the Eastwood Homes brand. Please ensure you're using the correct colors in all software applications.

Consistent usage of typography helps to provide a solid basis for our branding efforts. Please install the recommended fonts on your computer and use them for all company communications and branded materials.

Primary Colors:

The primary colors used in all Eastwood Homes communications will be "Eastwood Blue" and "Eastwood Grav."

Pantone 294 CP C100 M69 Y7 K30 R0 G47 B108 hex #002F6C Pantone Cool Gray 7 CP C23 M16 Y13 K46 R136 G139 B141 hex#888B8D

Accent Colors:

When needed, please use only the approved accent colors. At no time should the accent colors be used at a proportion greater than the primary colors.

Pantone 7548 CP

C0 M12 Y98 K0 R255 G198 B0 hex#FFC600

Pantone 290 CP

C23 M0 Y1 K0 R191 G231 B247

hex#BFF7F7

**Typically at 35 - 65% opacity

Pantone® Matching System:

Pantone® refers to a color matching system used by the printing industry to specify colors. Most applications that support color printing allow you to specify colors by indicating the Pantone® name or number. This assures that you get the right color when the file is printed, even though the color may not look right when displayed on your computer's monitor.

The colors in this guide have been specified using the Pantone Plus+Color Bridge swatch books.

We have also indicated the correct CMYK, RGB and HEX color combinations for consistency across all media.

Primary Typeface Usage

Lato Regular should be used for all body text. Heavier versions should be used for display text including headings and subheadings.

Lato Typeface Family

1234567890 !@£\$%^&*()-=+ abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ

About Lato:

Lato is an extensive sans serif typeface family started in the summer of 2010 by Warsaw-based designer Łukasz Dziedzic ("Lato" means "Summer" in Polish). In December 2010 the Lato family was published under the Open Font License by his foundry tyPoland, with support from Google.

The semi-rounded details of the letters give Lato a feeling of warmth, while the strong structure provides stability and seriousness. "Male and female, serious but friendly. With the feeling of the Summer," says Łukasz.

https://fonts.google.com/specimen/Lato

Lato Hairline
Lato Hairline Italia
Lato Thin
Lato Thin Italia

Lato Light Lato Light Italic Lato Regular Lato Regular Italic Lato Medium Lato Medium Italic Lato SemiBold Lato SemiBold Italic

Lato Bold Lato Bold Italic Lato Heavy Lato Heavy Italic Lato Black

Lato Black Italic

SecondaryTypeface Usage

Dancing Script may be used sparingly as an accent typeface. On printed materials, it should not be used at a size smaller than 18pt.

Dancing Script

1234567890 !@£\$%^&*()-=+
abcdefghijklmnopqrstuvwxyz
ABCDEFGHIJKLMNOPQRSTUVWXYZ

Dancing Sript Regular

Dancing Sript Bold

About Dancing Script

Dancing Script is a lively casual script where the letters bounce and change size slightly. Caps are big, and goes below the baseline.

Dancing Script references popular scripts typefaces from the 50's.

Use it when you want a friendly, informal and spontaneous look.

https://fonts.google.com/specimen/Dancing+Script

Handling of URL and Social Buttons

Consistent use of how our web addresses are displayed, as well as our social media buttons, help create a uniform look throughout both digital and print assets.

Website displayed in -25 Tracking

EastwoodHomes.com

EastwoodHomes.com/AutumnCove

Use in full full color, or grey. No other color combinations.





















Use with stacked website. Website should be in rectangle container.













EastwoodHomes.com/AutumnCove

Use with horizontal website.. Container Optional.









EastwoodHomes.com/AutumnCove



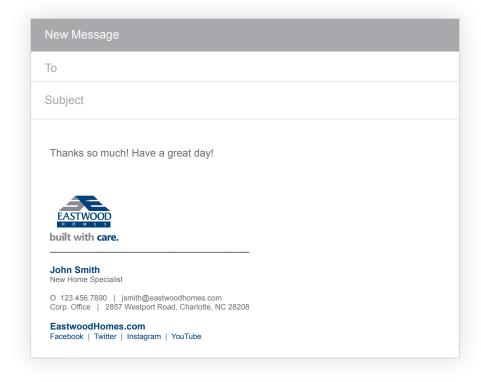






Handling of Email Signature

Consistent email signatures are important for brand recognition. The Eastwood server is equipped with the appropriate email signature for all Eastwood users. For external emails, the signature will include the current Eastwood logo, plus the employee's name, title, contact information, and the appropriate links to EastwoodHomes.com and social media platforms. For internal emails, the signature will be condensed to the employee's name, title, and phone number.





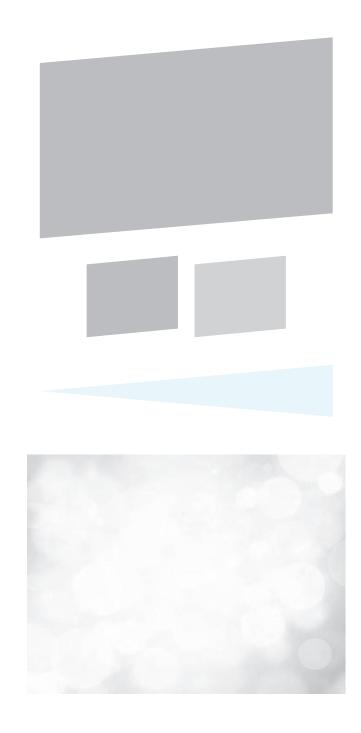


Design Considerations

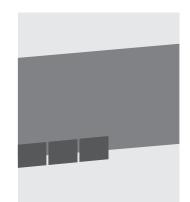
- Create a graphic system of elements that are unique to Eastwood Homes that can be easily replicated across different types of ad formats and content needs.
- Design elements that integrate well with the logomark.
- Create a softness that will be appealing to female buyers.
- "Photo-forward" design.

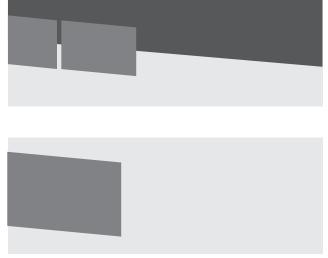
Key Elements

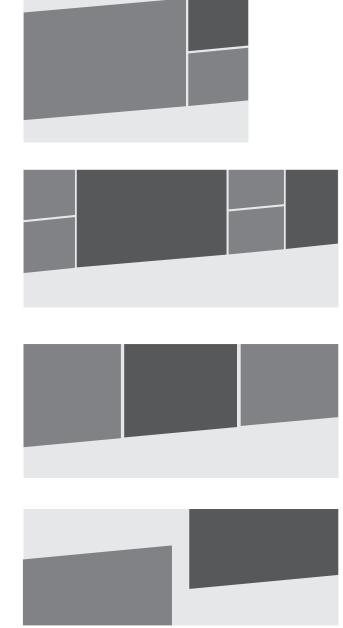
- Make the logomark a stronger visual element by placing it at the top of designs whenever possible and reducing the amount of dark blue used in other design elements.
- Soft background and typography styles.
- More room between design elements.
- Angled photo framing that mimics elements of the logomark.
- Angled color blocks that help to highlight the design and distinguish it from competitors' advertising.



Sample Shape Combinations







Product/lifestyle Mix

Any time we have good product photography we should take advantage. The headline, body copy, primary and secondary photos should all work together to deliver a compelling message.

This ad manages to be compelling and still delivers community-specific information as well as a map that illustrates Eastwood Homes' many communities in the Charlotte area.

LESS IS MORE.

The key to creating great ads is that the design must be efficient - fewer elements, all working together.







Magazine Ad 1

For example, the above layout and dimensions could be used in New Homes Guide.



Magazine Ad 2

For example, the above layout and dimensions could be used in New Homes Guide.



Magazine Ad 3

For example, the above layout and dimensions could be used in Richmond Times Dispatch.



FRONT





BACK

Direct Mailer

Direct mailers should be lifestyle focused and branded with the Eastwood colors, style, and logo.

Typical Mailer Size: 6" x 11"



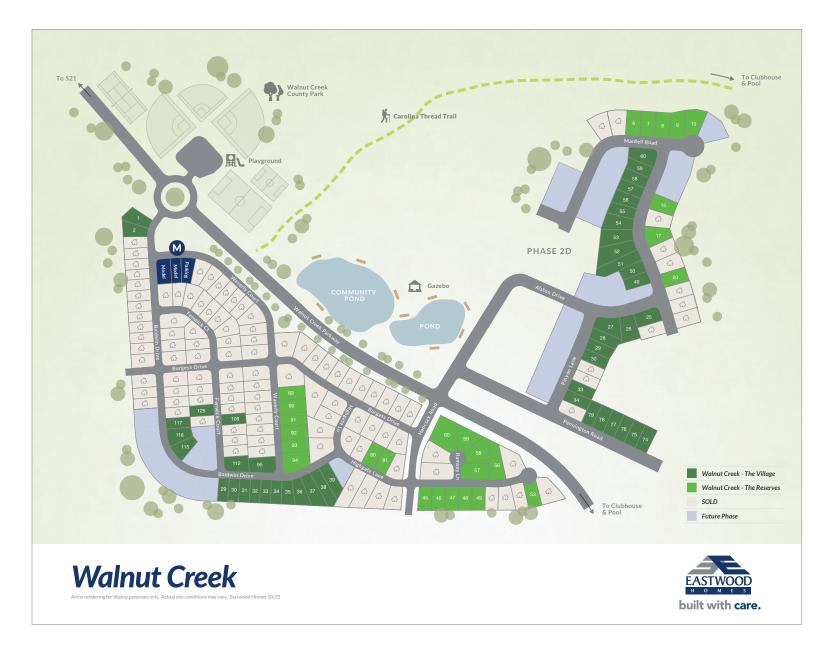
FRONT



BACK

Move-In Ready Flyer

This flyer is designed to feature a select number of inventory homes to partner brokers on a division level. This flyer should always be two sided, with inventory information on the back page. The front should be used to highlight incentives or serve as a cover page.



Site Plan Map

Site maps are an important tool to showcase available and sold lots, as well as any features that a community may have. Keep the color scheme limited to this color palette, and an overall minimalist design.

Site plans are commonly in 8.5 x 11 flyers, as well as large table maps (check the size of your table before printing).

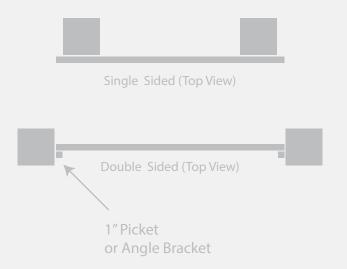


STANDARD VERSION

Signage is a crutial branding element for a homebuilder. We take our signs very seriously, and require that all divisions follow the same guidelines for a uniform appearance company-wide.

Some signs have two hardware options available: Standard and Premium.

This page shows a standard site sign's mounting specs, as opposed to premium mounting on the next page.





PREMIUM VERSION

Premium Design

Some signs are available as a premium mounting option. These are considered more high-end, and somewhat more expensive to produce and install.

The main features of the Premium hardware are the 6x6" posts, and that the sign is 'floating' between them, where the sign face is mounted to horizontal boards.





Rider Usage

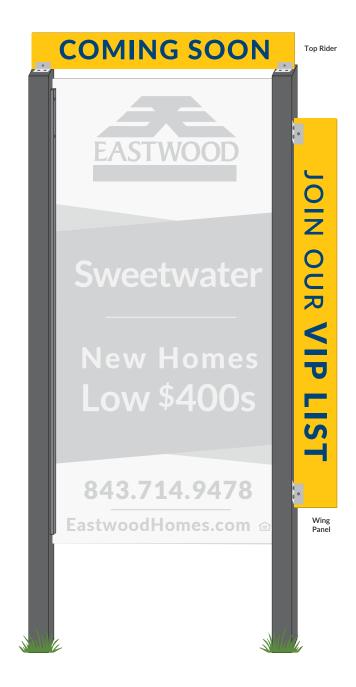
Top Riders

- 8"tall (width varys depending on Standard or Premium sign types) 1/4" Alumacore, or 6mil ACM Dibond
- 4ft wide rider placement should always be at the top of the sign, never the bottom.
- It should be installed using metal singage brackets for easy change-out. Riders should ALWAYS be yellow (Pantone 7548).

Wing Panel Riders

- 72"t' x 8"w 1/4" Alumacore, or 6mil ACM Dibond
- Vertical riders, also known as Wing Panels, are 6ft tall, and mounted to the outside of the 4x4 post and sleeve.
- Wing panels are optional, but there should never be more than one wing panel per sign, never on both sides of the sign.
- It should be installed using metal singage brackets for easy change-out. Riders should ALWAYS be yellow (Pantone 7548).











Typography on Signage

To maximize visibility on all signage, the script font "Dancing Script" is NOT permitted on any signage. All typography should default to the Lato font family.

Text Container

The cornerstone of the 2017 Eastwood Signage Package is the use of the new text container shape. The shape utilizes a skewed rectangle, with two opposing triangles above and below it. This creates a crutch in the objects, which compliments the angle of the Eastwood Homes logo.

Site Signs

Community Site Signs are the first impression a potential buyer sees when entering the community. This style sign is intended for inside the community, or just outside of it.

There are two mounting styles of site signs. The sign face is identical, but options for either standard or premium mounting style.

SPECIFICATIONS

- 4' x 8' 1/4" Alumacore, or 6mil ACM Dibond
- TYPE A Standard Community Site Sign, utilizing heavy-duty 4x4 posts, with grey PVC sleeves. Sign face printed double-sided, and mounted to the posts using a 1" picket.
- TYPE B Premium Community Site Sign, utilizing heavy-duty 6x6 posts, with grey PVC sleeves, mounting with horizontal boards. 2in of space between sign face and posts. Requires (2) sign faces, printed single sided.





Type A Type B

Welcome Signs

This style sign is used inside the community, for slow-moving or foot traffic. Often times located right outside of the sales center.

SPECIFICATIONS

- 4' x 5' 1/4" Alumacore, or 6mil ACM Dibond
- TYPE C Standard Community Site Sign, utilizing standard 4x4 posts, with grey PVC sleeves. Sign face printed double-sided, and mounted to the posts using a 1" picket.
- TYPE D Premium Community Site Sign, utilizing heavy-duty 6x6 posts, with grey PVC sleeves, mounting with horizontal boards. 2in of space between sign face and posts. Requires (2) sign faces, printed single sided.



Type C Type D

ALTERNATIVE LAYOUT OPTIONS







Type E

Banner Frame

Roped-in banner frames are used to convey a rotating message for the community, or advertisement. The artwork itself is intended to be changed out periodically.

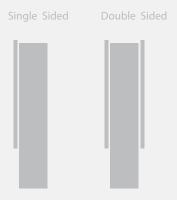
Generally, a community's banner should include one interior or exterior photo, along with a lifestyle photo.

- 4' x 8' Matte Vinyl Banner
- If double sided, suggested to print two banners and mount back-to-back, to avoid light bleeding through.
- 5'x9' Frame 4x4 posts, with grey PVC sleeves. Installed using rope and eyehooks. Maximum 6" between banner and lumber.

Message Signs

A series of at least 3 message signs leading into the community. The message on the signs are specific to the community's amenity features.

- If double sided, two sign faces will be printed, and mounted back-to-back on the lumber. Do not print sign face two-sided.
- TYPE F Standard Message Sign, 16" x 24" 6mil ACM Dibond, Standard 4x4 posts, with grey PVC sleeves
- TYPE F Premium Message Sign, 24" x 32" 6mil ACM Dibond, heavy-duty 6x6 posts, with grey PVC sleeves. Meant for communities with a larger and wider entrance.



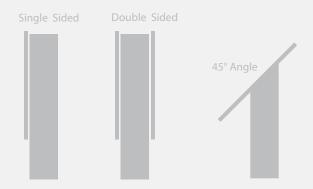


Other Single Post Signs

Various other inner community signs.

- TYPE G Model Directional Sign Standard 4x4 posts, with grey PVC sleeves. 16" x 24" 6mil ACM Dibond.
- TYPE H Realtor Lock Box Sign includes a U-Bolt mounted to the sign face, which a realtor can attach a lock box to.

 Standard 4x4 posts, with grey PVC sleeves.
 24" x 32" 6mil ACM Dibond.
- TYPE I Parking Sign Standard 4x4 posts, with grey PVC sleeves. 12" x 18" 6mil ACM Dibond.
- TYPE J Model ID sign.
 Standard 4x4 posts, with grey PVC sleeves, generally very low profile, about 18" off the ground.
 10" x 12" 6mil ACM Dibond.





Aframe Signs

Sandwich board signs are often in front of the sales center or model home. The faces can easily be switched out if needed. Avoid including directional arrows.

- 24" x 36" Coroplast Sign Faces
- White Signacade Deluxe





Туре К

Yard Signs

Yard signs can be used for messages, such as 'Event Today' or simply directionals leading buyers to the community. It is important that the message is brief and has enough whitespace to be legible.

These style signs are often NOT reusable, due to the nature of how and where they are used.

SPECIFICATIONS

• TYPE L - Coroplast Directional

16x24" Coroplast Sign Face, Single or Double Sided Short-Term: lightweight silver step stake Long-Term: heavy duty black step stake

• TYPE M - STANDARD Lot Sign

16x24" Coroplast Sign Face, Single Sided also available as ACM dibond, for longevity. Mounted to angle-iron 'Sign-Stake'

• TYPE N - PREMIUM Lot Sign

16x24" ACM dibond Sign Face, Single Sided Mounted to standard 4x4 post, with grey PVC sleeves. This option is more durable than Type L (standard)

• TYPE O - Sold Decal

3x15" Blockout Vinyl Decal, which should be applied directly to the sign face, to cover the word AVAILABLE. Decals are not reusable.

Color: PMS 485 Red



Weekend Directional Signs

Weekend directional signs are directional yard signs that are only put out on Saturday and Sunday, to help promote traffic to selling communities.

SPECIFICATIONS

• TYPE P - Weekend Directional 16x24" Coroplast Sign Face

Cut to an angle top and bottom, to help visually differenciate it from the other weekend directionals.

Mounting: Wooden Stake



Type P

Window Corner Decals

These decals are applied to the home itself, in a prominant window high up on the building. Starting with "Available" and being replaced with "SOLD" after the home has been sold.

- 24" x 24" Low-Tack removable vinyl decals
- Green is HEX#118040
- Red is HEX#ED2024





Type Q

Feather Flags

Razor flags can be installed just outside the community, often installed as a repeating series, close together.

SPECIFICATIONS

- 10ft Tall Rectangular Flag Kits (7ft and 14.5ft also available)
- For Interior use: pedestal bases For Exterior use: ground spikes
- Double Sided (Imprint Both Sides) Single Sided (will see reverse on back, not recommended)
- Meant for seasonal use, not intended for 24/7 outdoor exposure







Type R

Boulevard Banners

Boulevard banners, or pole banners, can be mounted to lightposts within the community. Often installed as a repeating series, close together, each with a different image or message. Meant for seasonal use, the banners will need to be replaced over time.

- 24"x72" Matte Vinyl Banner, or DyeSub outdoor fabric
- Stitched top and bottom for pole pocket
- Cut wind slits based on your location
- Fiberglass boulevard banner pole hardware





Type S

Flagpole Flag

Standars 3x5 Flagpole flag, dye sublimated. Recommending extra reinforced stitching for high-wind areas.

- 36x60" Standard Flagpole flag
- Available to print single/reverse, or double sided (recommended)
- Vinyl banner NOT permitted as a substitution









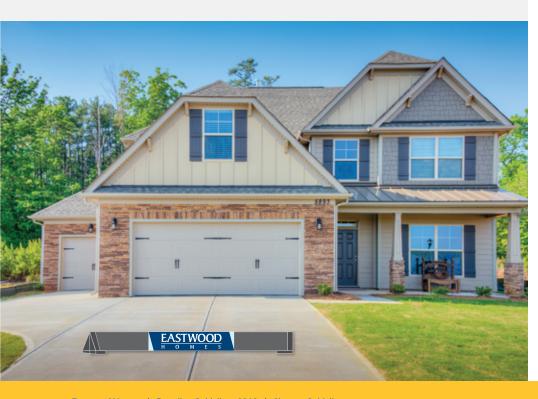


Type T

Driveway Barricades

Barricade signs are put out to prevent anyone from accessing the driveway.

- Frame built from custom cut lumber, painted SW 7075 Web Gray
- 6x32" ACM Dibond sign face screwed to the front side





Type U

Billboards

Typically 14 feet high and 48 feet wide, a billboard provides 672 square feet of roadside advertising.

SPECIFICATIONS





EastwoodHomes.com @

Crosby Woods and **Wellesley**



New Homes in Mooresville from the \$200s - \$400s

EXIT 36 Right on Hwy 150 for 5 Miles

\/1



Robinson Oaks

Gaston's Premier luxury location from the Mid \$200s - \$400s



EastwoodHomes.com @

Across from the **NEW** Robinwood YMCA

V2

V3







EastwoodHomes.com 🗈

experience Lake Wylie living Somerset at Autumn Cove

EASTWOOD

HOMES

built with care.

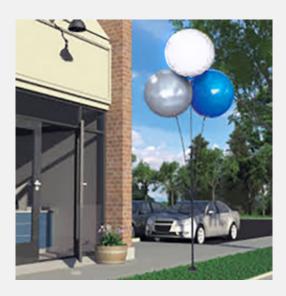
Type V

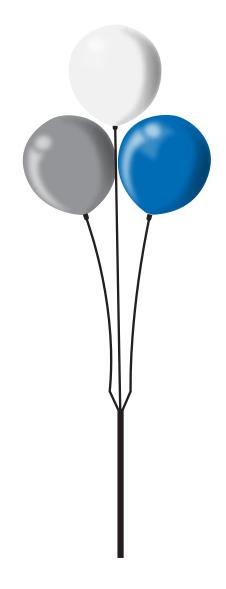
Eastwood Homes | Branding Guidelines 2018 | Signage Guidelines

Triple Cluster Balloon Boppers

These reusable balloon clusters are durable, weatherproof, and helium-free. One kit contains a pole and 3 balloons.

- Triple Cluster Pole Kit
- Colors: Blue, Silver, and White Balloon Boppers
- Available on the VMD





Type W

As stated before, signage is very important to a homebuilder's identity in the field. To maintain a consistent brand, signage outside of the approved signage package must be replaced or removed if noted by the marketing team. Examples of elements that should not be included on signage are site maps, legacy shapes, yellow reverse outs, etc.



Pay attention to brand specs (no maps, careful with colors)



No large yellow reverse-outs



No legacy signage or old custom-cut shape signs



No out of brand fonts





Web Assets

All digital platforms must respect the brand standards outlined in this guide. To bridge the gap between what is out in the field and what is out in the digital world, it's important to keep consistent brand messages and styles.



Base Primary Icon

The square version is the primary application. Most apps and websites will crop this version down to fit to their application.

Example: Facebook Profile



Rounded Radius

The application will automatically round the corners of the rectangular version.

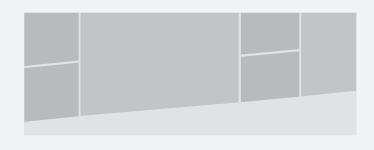
Example: iOS shortcut icon



Rounded Radius

The application will automatically round the corners of the rectangular version into a circle.

Example: Twitter, Instagram, Facebook comment section.





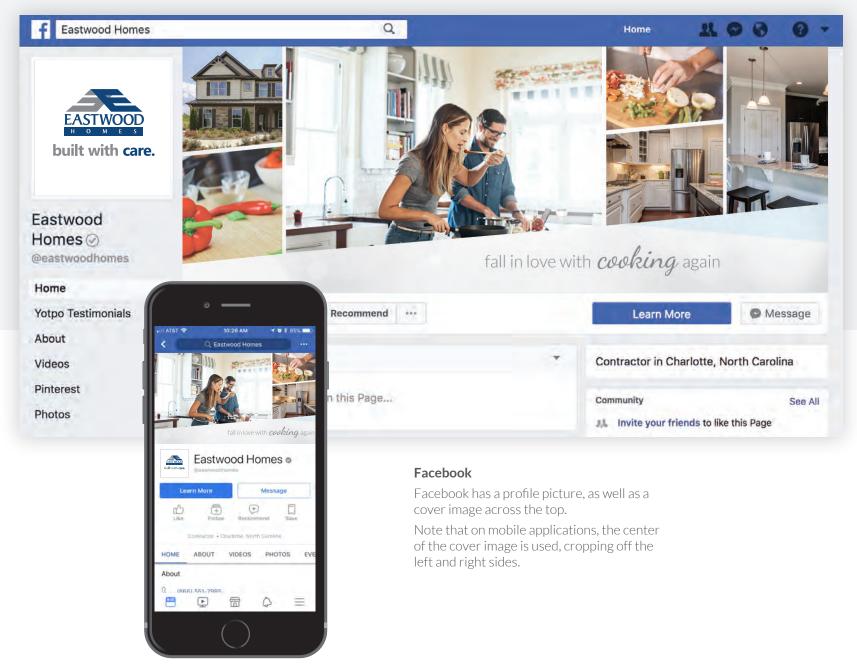


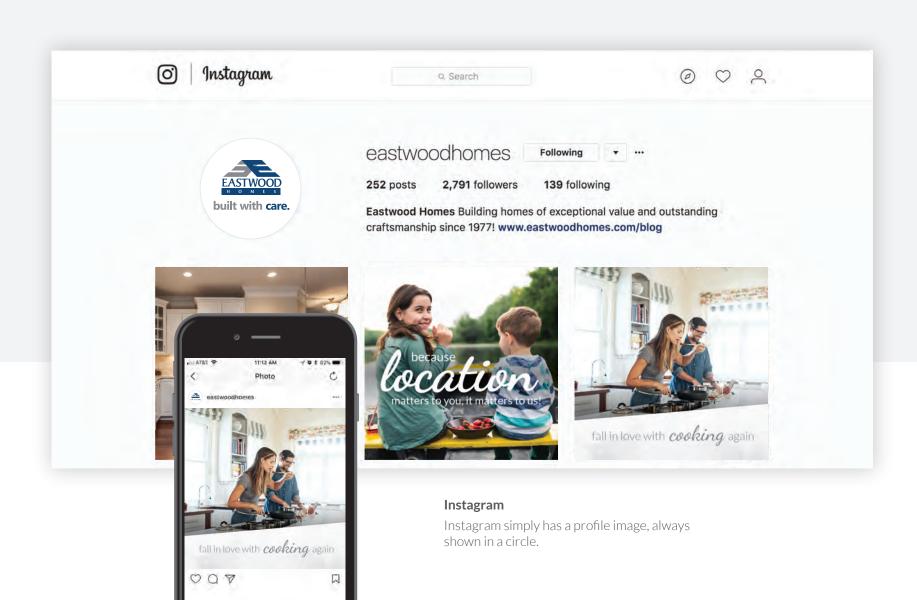
Social Media CoversA sample of Social Media Header concepts

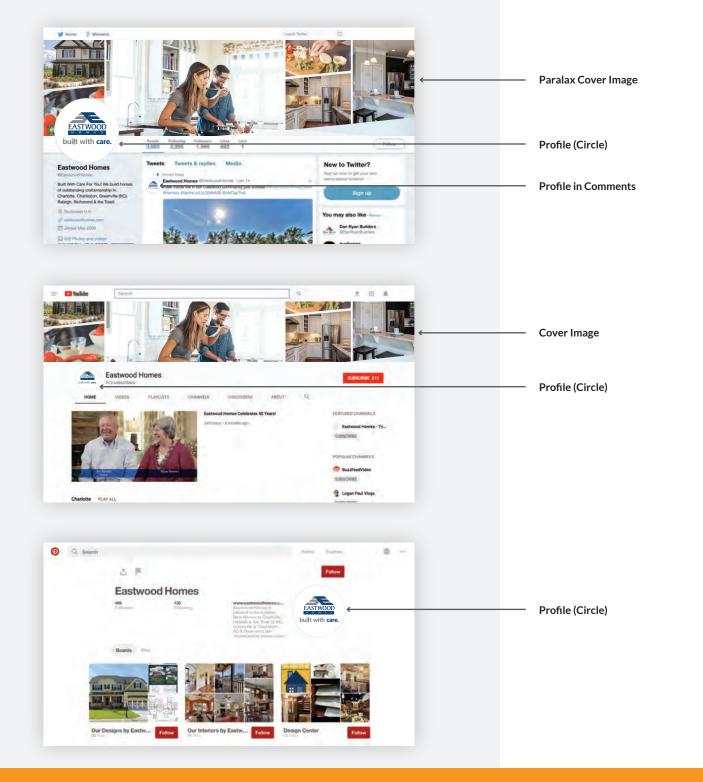












Twitter

Twitter has a circle profile picture, as well as a large paralax cover image.

YouTube

Youtube has a circle profile picture, as well cover image.

Pinterest

Pinterest simply has a profile image, always shown in a circle.

